

# NMI Holdings, Inc. Reports First Quarter 2020 Financial Results

May 6, 2020

EMERYVILLE, Calif., May 06, 2020 (GLOBE NEWSWIRE) -- NMI Holdings, Inc. (Nasdaq: NMIH) today reported GAAP net income of \$58.3 million for the first quarter ended March 31, 2020, which compares to \$50.2 million in the fourth quarter ended December 31, 2019 and \$32.9 million in the first quarter ended March 31, 2019. Adjusted net income for the quarter was \$52.7 million or \$0.75 per diluted share, which compares to \$52.6 million or \$0.75 per diluted share in the fourth quarter ended December 31, 2019 and \$38.5 million or \$0.56 per diluted share in the first quarter ended March 31, 2019. The non-GAAP financial measures adjusted net income, adjusted diluted earnings per share and adjusted return-on-equity are presented in this release to enhance the comparability of financial results between periods. See "Use of Non-GAAP Financial Measures" and our reconciliation of such measures to their most comparable GAAP measures, below.

Claudia Merkle, CEO of National MI, said, "The global dislocation caused by the coronavirus pandemic is unprecedented. Our thoughts at National MI are with all of those who have been affected by the outbreak, particularly those suffering from COVID-19, and the health care workers and first responders who are on the front lines of the crisis. In response to the pandemic, National MI activated its business continuity program to protect the health and safety of our employees, and ensure our continued ability to seamlessly serve our lender customers and their borrowers."

Merkle continued, "We are well positioned at National MI to navigate the current environment. Our company was founded in the wake of the 2008 Financial Crisis and our approach in the ensuing years has been directly informed by the lessons of that experience. We are committed to being a credible and sustainable counterparty to our customers and policyholders across all market cycles and, in doing so, aim to help borrowers fully achieve their homeownership goals. We have focused on building a durable franchise in a risk-responsible manner – engaging with our customers in a consultative fashion, actively targeting a higher-quality mix of business, and broadly executing reinsurance and capital markets solutions to mitigate our tail risk under stress scenarios and bolster our funding position. Our conservative stance heading into this period gives us confidence about the strength of our business today."

Concurrent with its release of earnings, the company has filed a Form 8-K with the SEC that includes its current assessment of the impact the COVID-19 outbreak will have on the U.S. economy and housing market, and its perspective on the implications for the U.S. mortgage insurance market, and its business performance and financial position. Investors may access the Form 8-K on the company's website, <a href="https://www.nationalmi.com">www.nationalmi.com</a>, in the "Investor Relations" section.

Selected highlights from the first quarter 2020 include:

- Primary insurance-in-force at quarter end was \$98.5 billion, up 4% from \$94.8 billion at the end of the fourth quarter and up 34% compared to the first quarter of 2019
- New insurance written was \$11.3 billion, down 5% seasonally from \$11.9 in the fourth quarter and up 63% compared to \$6.9 billion in the first quarter of 2019
- Net premiums earned were \$98.7 million, up 3% compared to \$95.5 million for the fourth quarter and up 34% compared to \$73.9 million for the first quarter of 2019
- Underwriting and operating expenses were \$32.3 million, including \$0.5 million of capital market transaction costs, compared to \$31.3 million in the fourth quarter and \$30.8 million in the first quarter of 2019
- At quarter-end, cash and investments were \$1.2 billion and shareholders' equity was \$975 million, equal to \$14.15 per share
- Annualized return-on-equity for the quarter was 24.5% and annualized adjusted return-on-equity was 22.1%
- At quarter-end, the company reported total PMIERs available assets of \$1,070 million and net risk- based required assets
  of \$912 million

	Quarter Ended	Quarter Ended	Quarter Ended	Change <sup>(1)</sup>		Change	<sub>9</sub> (1)
	3/31/2020	12/31/2019	3/31/2019	Q/Q		Y/Y	
INSURANCE METRICS (\$billions)							
Primary Insurance-in-Force	\$98.5	\$94.8	\$73.2	4	%	34	%
New Insurance Written - NIW							
Monthly premium	10.5	11.1	6.2	(6	)%	68	%
Single premium	0.8	0.9	0.7	(3	)%	6 19	%
Total (2)	11.3	11.9	6.9	(5	)%	6 63	%

98.7	95.5	73.9	3	% 34	%
5.7	4.3	2.7	33	% 108	%
32.3	31.3	30.8	3	% 5	%
58.3	50.2	32.9	16	% 77	%
52.7	52.6	38.5	_	% 37	%
\$1,179.9	\$1,182.0	\$ 980.0	_	% 20	%
974.9	930.4	751.9	5	% 30	%
\$14.15	\$13.61	\$ 11.14	4	% 27	%
5.8	% 4.5	% 3.7	%		
32.7	% 32.8	% 41.7	%		
	5.7 32.3 58.3 52.7 \$1,179.9 974.9 \$14.15 5.8	5.7       4.3         32.3       31.3         58.3       50.2         52.7       52.6         \$1,179.9       \$1,182.0         974.9       930.4         \$14.15       \$13.61         5.8       % 4.5	5.7       4.3       2.7         32.3       31.3       30.8         58.3       50.2       32.9         52.7       52.6       38.5         \$1,179.9       \$1,182.0       \$980.0         974.9       930.4       751.9         \$14.15       \$13.61       \$11.14         5.8       % 4.5       % 3.7	5.7     4.3     2.7     33       32.3     31.3     30.8     3       58.3     50.2     32.9     16       52.7     52.6     38.5     —       \$1,179.9     \$1,182.0     \$980.0     —       974.9     930.4     751.9     5       \$14.15     \$13.61     \$11.14     4       5.8     % 4.5     % 3.7     %	5.7     4.3     2.7     33     % 108       32.3     31.3     30.8     3     % 5       58.3     50.2     32.9     16     % 77       52.7     52.6     38.5     —     % 37       \$1,179.9     \$1,182.0     \$980.0     —     % 20       974.9     930.4     751.9     5     % 30       \$14.15     \$13.61     \$11.14     4     % 27       5.8     % 4.5     % 3.7     %

- (1) Percentages may not be replicated based on the rounded figures presented in the table.
- (2) Total may not foot due to rounding.
- (3) Certain "Underwriting and operating expenses" have been reclassified as "Service expenses" in prior periods.

#### **Conference Call and Webcast Details**

The company will hold a conference call, which will be webcast live, May 6, 2020, at 2:00 p.m. Pacific Time / 5:00 p.m. Eastern Time. The webcast will be available on the company's website, <a href="https://www.nationalmi.com">www.nationalmi.com</a>, in the "Investor Relations" section. The conference call can also be accessed by dialing (888) 734-0328 in the U.S., or (914) 495-8578 internationally, and using Conference ID: 1663849 or by referencing NMI Holdings, Inc.

### About NMI Holdings, Inc.

NMI Holdings, Inc. (NASDAQ: NMIH), is the parent company of National Mortgage Insurance Corporation (National MI), a U.S.-based, private mortgage insurance company enabling low down payment borrowers to realize home ownership while protecting lenders and investors against losses related to a borrower's default. To learn more, please visit <a href="https://www.nationalmi.com">www.nationalmi.com</a>.

### **Cautionary Note Regarding Forward-Looking Statements**

Certain statements contained in this press release or any other written or oral statements made by or on behalf of the Company in connection therewith may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the U.S. Private Securities Litigation Reform Act of 1995 (the "PSLRA"). The PSLRA provides a "safe harbor" for any forward-looking statements. All statements other than statements of historical fact included in or incorporated by reference in this release are forward-looking statements, including any statements about our expectations, outlook, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believe," "can," "could," "may," "predict," "assume," "potential," "should," "will," "estimate," "plan," "project," "continuing," "ongoing," "expect," "intend" and similar words or phrases. All forward-looking statements are only predictions and involve estimates, known and unknown risks, assumptions and uncertainties that may turn out to be inaccurate and could cause actual results to differ materially from those expressed in them. Many risks and uncertainties are inherent in our industry and markets. Others are more specific to our business and operations. Important factors that could cause actual events or results to differ materially from those indicated in such statements include, but are not limited to: uncertainty relating to the coronavirus ("COVID-19") pandemic and the measures taken by governmental authorities and other third parties to combat it, including their impact on the global economy, the U.S. housing, real estate, housing finance and mortgage insurance markets, and the Company's business, operations and personnel, changes in the business practices of Fannie Mae and Freddie Mac (collectively, the "GSEs"), including decisions that have the impact of decreasing or discontinuing the use of mortgage insurance as credit enhancement generally, or with first time homebuyers or on very high loan-to-value mortgages; our ability to remain an eligible mortgage insurer under the private mortgage insurer eligibility requirements ("PMIERs") and other requirements imposed by the GSEs, which they may change at any time; retention of our existing certificates of authority in each state and the District of Columbia ("D.C.") and our ability to remain a mortgage insurer in good standing in each state and D.C.; our future profitability, liquidity and capital resources; actions of existing competitors, including other private mortgage insurers and government mortgage insurers, such as the Federal Housing Administration, U.S. Department of Agriculture's Rural Housing Service and the Veterans Affairs, and potential market entry by new competitors or consolidation of existing competitors; developments in the world's financial and capital markets and our access to such markets, including reinsurance; adoption of new or changes to existing laws and regulations that impact our business or financial condition directly or the mortgage insurance industry generally or their enforcement and implementation by regulators, including any action by the Consumer Financial Protection Bureau to address the planned expiration of the "QM Patch" under the Dodd-Frank Act Ability to Repay/Qualified Mortgage Rule; legislative or regulatory changes to the GSEs' role in the secondary mortgage market or other changes that could affect the residential mortgage industry generally or mortgage insurance industry in particular; potential future lawsuits, investigations or inquiries or resolution of current lawsuits or inquiries; changes in general economic, market and political conditions and policies, interest rates, inflation and investment results or other conditions that affect the housing market or the markets for home mortgages or mortgage insurance; our ability to successfully execute and implement our capital plans, including our ability to access the capital, credit and reinsurance markets and to enter into, and receive approval of reinsurance arrangements on terms and conditions that are acceptable to us, the GSEs and our regulators; our ability to implement our business strategy, including our ability to write mortgage insurance on high quality low-down payment residential mortgage loans, implement successfully and on a timely basis, complex infrastructure, systems, procedures, and internal controls to support our business and regulatory and reporting requirements of the insurance industry; our ability to attract and retain a diverse customer base, including the largest mortgage originators; failure of risk management or pricing or investment strategies; emergence of unexpected claim and coverage issues, including claims exceeding our reserves or amounts we had expected to experience; potential adverse impacts arising from natural disasters, including, with respect to affected areas, a decline in new business, adverse effects on home prices, and an increase in notices of default on insured mortgages; the inability of our counterparties, including third party reinsurers, to meet their obligations to us; failure to maintain, improve and continue to develop necessary information technology systems or the failure of technology providers to perform; and, our ability to recruit, train and retain key personnel. These risks and uncertainties also include, but are not limited to, those set forth under the heading "Risk Factors" detailed in Item 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2019, as subsequently updated through other reports we file with the SEC. All subsequent written and oral forward-looking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by these cautionary statements. We caution you not to place undue reliance on any forward-looking statement, which speaks only as of the date on which it is made, and

we undertake no obligation to publicly update or revise any forward-looking statement to reflect new information, future events or circumstances that occur after the date on which the statement is made or to reflect the occurrence of unanticipated events except as required by law.

#### **Use of Non-GAAP Financial Measures**

We believe the use of the non-GAAP measures of adjusted income before tax, adjusted net income, adjusted diluted EPS, adjusted return-on-equity, adjusted expense ratio and adjusted combined ratio enhances the comparability of our fundamental financial performance between periods, and provides relevant information to investors. These non-GAAP financial measures align with the way the company's business performance is evaluated by management. These measures are not prepared in accordance with GAAP and should not be viewed as alternatives to GAAP measures of performance. These measures have been presented to increase transparency and enhance the comparability of our fundamental operating trends across periods. Other companies may calculate these measures differently; their measures may not be comparable to those we calculate and present.

Adjusted income before tax is defined as GAAP income before tax, excluding the pre-tax effects of the gain or loss related to the change in fair value of our warrant liability, periodic costs incurred in connection with capital markets transactions, net realized gains or losses from our investment portfolio, and discrete, non-recurring and non-operating items in the periods in which such items are incurred.

**Adjusted net income** is defined as GAAP net income, excluding the after-tax effects of the gain or loss related to the change in fair value of our warrant liability, periodic costs incurred in connection with capital markets transactions, net realized gains or losses from our investment portfolio, and discrete, non-recurring and non-operating items in the periods in which such items are incurred. Adjustments to components of pre-tax income are tax effected using the applicable federal statutory tax rate for the respective periods.

Adjusted diluted EPS is defined as adjusted net income divided by adjusted weighted average diluted shares outstanding. Adjusted weighted average diluted shares outstanding is defined as weighted average diluted shares outstanding, adjusted for changes in the dilutive effect of non-vested shares that would otherwise have occurred had GAAP net income been calculated in accordance with adjusted net income. There will be no adjustment to weighted average diluted shares outstanding in the periods that non-vested shares are anti-dilutive under GAAP.

Adjusted return-on-equity is calculated by dividing adjusted net income on an annualized basis by the average shareholders' equity for the period.

**Adjusted expense ratio** is defined as GAAP underwriting and operating expenses, excluding the pre-tax effects of periodic costs incurred in connection with capital markets transactions, divided by net premiums earned.

**Adjusted combined ratio** is defined as the total of GAAP underwriting and operating expenses, excluding the pre-tax effects of periodic costs incurred in connection with capital markets transactions and insurance claims and claims expenses, divided by net premiums earned.

Although adjusted income before tax, adjusted net income, adjusted diluted EPS, adjusted return-on-equity, adjusted expense ratio and adjusted combined ratio exclude certain items that have occurred in the past and are expected to occur in the future, the excluded items: (1) are not viewed as part of the operating performance of our primary activities; or (2) are impacted by market, economic or regulatory factors and are not necessarily indicative of operating trends, or both. These adjustments, and the reasons for their treatment, are described below.

- 1. Change in fair value of warrant liability. Outstanding warrants at the end of each reporting period are revalued, and any change in fair value is reported in the statement of operations in the period in which the change occurred. The change in fair value of our warrant liability can vary significantly across periods and is influenced principally by equity market and general economic factors that do not impact or reflect our current period operating results. We believe trends in our operating performance can be more clearly identified by excluding fluctuations related to the change in fair value of our warrant liability.
- Capital markets transaction costs. Capital markets transaction costs result from activities that are undertaken to improve
  our debt profile or enhance our capital position through activities such as debt refinancing and capital markets reinsurance
  transactions that may vary in their size and timing due to factors such as market opportunities, tax and capital profile, and
  overall market cycles.
- 3. Net realized investment gains and losses. The recognition of the net realized investment gains or losses can vary significantly across periods as the timing is highly discretionary and is influenced by factors such as market opportunities, tax and capital profile, and overall market cycles that do not reflect our current period operating results.
- 4. Infrequent or unusual non-operating items. Items that are the result of unforeseen or uncommon events, which occur separately from operating earnings and are not expected to recur in the future. Identification and exclusion of these items provides clarity about the impact special or rare occurrences may have on our current financial performance. Past adjustments under this category include the effects of the release of the valuation allowance recorded against our net federal and certain state net deferred tax assets in 2016 and the re-measurement of our net deferred tax assets in connection with tax reform in 2017. We believe such items are non-recurring in nature, are not part of our primary operating activities and do not reflect our current period operating results.

### **Investor Contact**

John M. Swenson Vice President, Investor Relations and Treasury john.swenson@nationalmi.com (510) 788-8417

Consolidated statements of operations and comprehensive income	For the three months ended March 31, 2020 2019						
Revenues	(In Thousands,	except	for per share data)	hare data)			
Net premiums earned	\$98,717		\$73,868				
Net investment income	8,104		7,383				
Net realized investment losses	(72	)	(187	)			
Other revenues	900		42				
Total revenues	107,649		81,106				
Expenses							
Insurance claims and claim expenses	5,697		2,743				
Underwriting and operating expenses <sup>(1)</sup>	32,277		30,800				
Service expenses <sup>(1)</sup>	734		49				
Interest expense	2,744		3,061				
(Gain) loss from change in fair value of warrant liability	(5,959	)	5,479				
Total expenses	35,493		42,132				
Income before income taxes	72,156		38,974				
Income tax expense	13,885		6,075				
Net income	\$58,271		\$ 32,899				
Earnings per share							
Basic	\$ 0.85		\$0.49				
Diluted	\$0.74		\$0.48				
Weighted average common shares outstanding							
Basic	68,563		66,692				
Diluted	70,401		68,996				
Silvida	70,101		00,000				
Loss ratio <sup>(2)</sup>	5.8	%	3.7	%			
Expense ratio <sup>(3)</sup>	32.7	%	41.7	%			
Combined ratio	38.5	%	45.4	%			
Net income	\$58,271		\$ 32,899				
Other comprehensive (loss) income, net of tax:	ψ σσ, <u>=</u>		<b>4</b> 02,000				
Unrealized (losses) gains in accumulated other comprehensive income, net of tax (benefit) expense of (\$3,424) and \$3,953 for the quarters ended March 31, 2020 and 2019, respectively	(12,881	)	14,868				
Reclassification adjustment for realized losses included in net income, net of tax (benefit) of (\$15) and (\$39) for the quarters ended March 31, 2020 and 2019, respectively	57		148				
Other comprehensive (loss) income, net of tax	(12,824	)	15,016				
Comprehensive income	\$ 45,447	,	\$ 47,915				

<sup>(1)</sup> Certain "Underwriting and operating expenses" have been reclassified as "Service expenses" in prior periods.

# Consolidated balance sheets

Consolidated building sheets		
Assets	March 31, 2020 (In Thousands, excep	December 31, 2019 of for share data)
Fixed maturities, available-for-sale, at fair value (amortized cost of \$1,059,143 and \$1,113,779 as of March 31, 2020 and December 31, 2019, respectively)	\$1,070,072	\$1,140,940
Cash and cash equivalents (including restricted cash of \$2,505 and \$2,662 as of March 31, 2020 and December 31, 2019, respectively)	109,821	41,089
Premiums receivable	46,872	46,085
Accrued investment income	7,192	6,831
Prepaid expenses	4,750	3,512
Deferred policy acquisition costs, net	62,634	59,972
Software and equipment, net	25,667	26,096

<sup>(2)</sup> Loss ratio is calculated by dividing the provision for insurance claims and claim expenses by net premiums earned.

<sup>(3)</sup> Expense ratio is calculated by dividing other underwriting and operating expenses by net premiums earned.

Intangible assets and goodwill	3,634	3,634
Prepaid reinsurance premiums	13,100	15,488
Other assets	44,085	21,171
Total assets	\$1,387,827	\$1,364,818
Liabilities		
Term loan	\$ 145,521	\$145,764
Unearned premiums	126,908	136,642
Accounts payable and accrued expenses	20,745	39,904
Reserve for insurance claims and claim expenses	29,479	23,752
Reinsurance funds withheld	12,735	14,310
Warrant liability, at fair value	1,461	7,641
Deferred tax liability, net	66,831	56,360
Other liabilities	9,257	10,025
Total liabilities	412,937	434,398
Shareholders' equity		
Common stock - class A shares, \$0.01 par value; 68,873,540 and 68,358,074 shares issued and		
outstanding as of March 31, 2020 and December 31, 2019, respectively (250,000,000 shares authorized)	689	684
Additional paid-in capital	706,021	707,003
Accumulated other comprehensive income, net of tax	4,464	17,288
Retained earnings	263,716	205,445
Total shareholders' equity	974,890	930,420
Total liabilities and shareholders' equity	\$1,387,827	\$1,364,818

# **Non-GAAP Financial Measure Reconciliations**

	Quarter ended 3/31/2020	Quarter ended 12/31/2019	Quarter ended 3/31/2019							
As Reported	(In Thousands, except for per share data)									
Revenues										
Net premiums earned	\$98,717	\$ 95,517	\$73,868							
Net investment income	8,104	7,962	7,383							
Net realized investment (losses) gains	(72	264	(187 )							
Other revenues	900	1,154	42							
Total revenues	107,649	104,897	81,106							
Expenses										
Insurance claims and claim expenses	5,697	4,269	2,743							
Underwriting and operating expenses <sup>(1)</sup>	32,277	31,296	30,800							
Service expenses <sup>(1)</sup>	734	937	49							
Interest expense	2,744	2,974	3,061							
(Gain) loss from change in fair value of warrant liability	(5,959 )	2,632	5,479							
Total expenses	35,493	42,108	42,132							
Income before income taxes	72,156	62,789	38,974							
Income tax expense	13,885	12,594	6,075							
Net income	\$ 58,271	\$ 50,195	\$ 32,899							
Adjustments:										
Net realized investment losses (gains)	72	(264 )	187							
(Gain) loss from change in fair value of warrant liability	(5,959 )	2,632	5,479							
Capital markets transaction costs	474	_	_							
Adjusted income before taxes	66,743	65,157	44,640							
Income tax expense (benefit) on adjustments	115	(55 )	39							
Adjusted net income	\$52,743	\$ 52,618	\$ 38,526							
Weighted average diluted shares outstanding	70,401	70,276	68,996							
Diluted EPS	\$0.74	(2) \$ 0.71	\$ 0.48							
Adjusted diluted EPS	\$ 0.75	\$0.75	\$ 0.56							

Return-on-equity	24.5	%	22.3	%	18.1	%
Adjusted return-on-equity	22.1	%	23.3	%	21.2	%
Expense ratio (3)	32.7	%	32.8	%	41.7	%
Adjusted expense ratio (4)	32.2	%	32.8	%	41.7	%
Combined ratio (5)	38.5	%	37.2	%	45.4	%
Adjusted combined ratio <sup>(6)</sup>	38.0	%	37.2	%	45.4	%

<sup>(1)</sup> Certain "Underwriting and operating expenses" have been reclassified as "Service expenses" in prior periods.

<sup>(6)</sup> Adjusted combined ratio is calculated by dividing the total of adjusted underwriting and operating expenses (underwriting and operating expenses excluding market transaction costs) and provision for insurance claims and claims expense by net premiums earned.

Historical Quarterly Data	2020		2019						2018			
	March 31		December 31	r	September 30		June 30		March 31		December 31	
Revenues	(In Thousa	ands	, except for	except for per share data)								
Net premiums earned	\$98,717		\$95,517		\$ 92,381		\$83,249		\$73,868		\$69,261	
Net investment income	8,104		7,962		7,882		7,629		7,383		6,952	
Net realized investment (losses) gains	(72	)	264		81		(113	)	(187	)	6	
Other revenues	900		1,154		1,244		415		42		40	
Total revenues	107,649		104,897		101,588		91,180		81,106		76,259	
Expenses												
Insurance claims and claim expenses	5,697		4,269		2,572		2,923		2,743		2,141	
Underwriting and operating expenses <sup>(1)</sup>	32,277		31,296		32,335		32,190		30,800		29,339	
Service expenses <sup>(1)</sup>	734		937		909		353		49		45	
Interest expense	2,744		2,974		2,979		3,071		3,061		3,028	
(Gain) loss from change in fair value of warrant liability	(5,959	)	2,632		(1,139	)	1,685		5,479		(3,538	)
Total expenses	35,493		42,108		37,656		40,222		42,132		31,015	
Income before income taxes	72,156		62,789		63,932		50,958		38,974		45,244	
Income tax expense	13,885		12,594		14,169		11,858		6,075		9,724	
Net income	\$58,271		\$50,195		\$49,763		\$39,100		\$32,899		\$35,520	
Earnings per share												
Basic	\$0.85		\$0.74		\$ 0.73		\$0.58		\$0.49		\$0.54	
Diluted	\$0.74		\$0.71		\$ 0.69		\$ 0.56		\$0.48		\$0.46	
Weighted average common shares outstanding												
Basic	68,563		68,140		67,849		67,590		66,692		66,308	
Diluted	70,401		70,276		70,137		69,590		68,996		69,013	
Other data												
Loss Ratio <sup>(2)</sup>	5.8	%	4.5	%	2.8	%	3.5	%	3.7	%	3.1	%
Expense Ratio <sup>(3)</sup>	32.7	%	32.8	%	35.0	%	38.7	%	41.7	%	42.4	%
Combined ratio <sup>(4)</sup>	38.5	%	37.2	%	37.8	%	42.2	%	45.4	%	45.5	%

<sup>(1)</sup> Certain "Underwriting and operating expenses" have been reclassified as "Service expenses" in prior periods.

<sup>(2)</sup> Diluted net income for the quarter ended March 31, 2020 excludes the impact of the warrant fair value change as it was anti-dilutive. For all other periods presented, diluted net income equals reported net income as the impact of the warrant fair value change was dilutive.

<sup>(3)</sup> Expense ratio is calculated by dividing underwriting and operating expenses by net premiums earned.

<sup>(4)</sup> Adjusted expense ratio is calculated by dividing adjusted underwriting and operating expense (underwriting and operating expenses excluding market transaction costs) by net premiums earned.

<sup>(5)</sup> Combined ratio is calculated by dividing the total of underwriting and operating expenses and provision for insurance claims and claims expense by net premiums earned.

<sup>(2)</sup> Loss ratio is calculated by dividing the provision for insurance claims and claim expenses by net premiums earned.

<sup>(3)</sup> Expense ratio is calculated by dividing underwriting and operating expenses by net premiums earned.

<sup>(4)</sup> Combined ratio may not foot due to rounding.

The tables below present primary NIW and primary and pool IIF, as of the dates and for the periods indicated.

Primary NIW	Three month	s ended				
	March 31, 2020 (In Millions)	December 31, 2019	September 30, 2019	June 30, 2019	March 31, 2019	December 31, 2018
Monthly	\$10,461	\$ 11,085	\$ 12,994	\$ 11,067	\$6,211	\$ 6,296
Single	836	864	1,106	1,112	702	666
Primary	\$ 11,297	\$ 11,949	\$ 14,100	\$12,179	\$6,913	\$ 6,962
Primary and pool IIF	As of March 31, 2020 (In Millions)	December 31, 2019	September 30, 2019	June 30, 2019	March 31, 2019	December 31, 2018
Monthly	\$81,347	\$ 77,097	\$ 71,814	\$63,922	\$55,995	\$ 51,655
Single	17,147	17,657	17,899	17,786	17,239	16,896
Primary	98,494	94,754	89,713	81,708	73,234	68,551
Pool	2,487	2,570	2,668	2,758	2,838	2,901
Total	\$100,981	\$ 97,324	\$ 92,381	\$84,466	\$76,072	\$ 71,452

The following table presents the amounts related to the company's quota-share reinsurance transactions (the 2016 QSR Transaction and 2018 QSR Transaction, and collectively, the QSR Transactions), and Insurance-Linked Note transactions (the 2017 ILN Transaction, 2018 ILN Transaction and 2019 ILN Transaction, and collectively, the ILN Transactions) for the periods indicated.

	For the three March 31, 2020	e n	nonths ended December 3 2019	_	September 30, 2019		June 30, 201	9	March 31, 20	19	December 3 2018	i <b>1</b> ,
The QSR Transactions												
Ceded risk-in-force	\$4,843,715		\$5,137,249		\$4,901,809		\$4,558,862		\$4,534,353		\$4,292,450	
Ceded premiums earned	(23,011	)	(23,673	)	(23,151	)	(20,919	)	(21,468	)	(20,487	)
Ceded claims and claim expenses	1,532		1,030		766		770		899		710	
Ceding commission earned	4,513		4,691		4,584		4,171		4,206		4,084	
Profit commission	12,413		13,314		13,254		11,884		12,061		11,666	
The ILN Transactions Ceded premiums	\$ (3,872	)	\$ (4,263	)	\$ (4,409	)	\$ (2,895	)	\$ (3,023	)	\$ (3,257	)

## Portfolio Statistics

The table below highlights trends in our primary portfolio as of the date and for the periods indicated.

Primary portfolio trends As of and for the three months ended												
	March 31, 2020		December 3 2019	1,	September 30, 2019	•	June 30, 20	19	March 31, 2019		December 2018	31,
	(\$ Values Ir	n Mil	lions)									
New insurance written	\$ 11,297		\$ 11,949		\$ 14,100		\$12,179		\$6,913		\$6,962	
New risk written	2,897		3,082		3,651		3,183		1,799		1,799	
Insurance in force (IIF) (1)	98,494		94,754		89,713		81,708		73,234		68,551	
Risk in force <sup>(1)</sup>	25,192		24,173		22,810		20,661		18,373		17,091	
Policies in force (count) (1)	376,852		366,039		350,395		324,876		297,232		280,825	
Average loan size <sup>(1)</sup>	\$0.261		\$0.259		\$ 0.256		\$0.252		\$ 0.246		\$ 0.244	
Coverage percentage (2)	25.6	%	25.5	%	25.4	%	25.3	%	25.1	%	24.9	%
Loans in default (count) (1)	1,449		1,448		1,230		1,028		940		877	
Percentage of loans in default (1)	0.38	%	0.40	%	0.35	%	0.32	%	0.32	%	0.31	%
Risk in force on defaulted loans (1)	\$84		\$84		\$70		\$ 58		\$ 53		\$ 48	
Average premium yield (3)	0.41	%	0.41	%	0.43	%	0.43	%	0.42	%	0.42	%
Earnings from cancellations	\$8.6		\$8.0		\$ 7.4		\$4.5		\$2.3		\$ 2.1	
Annual persistency (4)	71.7	%	76.8	%	82.4	%	86.0	%	87.2	%	87.1	%
Quarterly run-off (5)	8.0	%	7.7	%	7.5	%	5.1	%	3.3	%	3.1	%

<sup>(1)</sup> Reported as of the end of the period.

- (2) Calculated as end of period risk-in-force (RIF) divided by end of period IIF.
- $^{(3)}$  Calculated as net premiums earned, divided by average primary IIF for the period, annualized.
- (4) Defined as the percentage of IIF that remains on our books after a given 12-month period.
- (5) Defined as the percentage of IIF that is no longer on our books after a given three month period.

The tables below present our total primary NIW by FICO, loan-to-value (LTV) ratio, and purchase/refinance mix for the periods indicated.

Primary NIW by FICO	For the three months ended								
	March 31, 2020	December 31, 2019	March 31, 2019						
	(\$ In Millions)								
>= 760	\$6,290	\$ 6,253	\$3,057						
740-759	1,615	1,864	1,224						
720-739	1,579	1,712	1,044						
700-719	1,038	1,204	792						
680-699	565	662	553						
<=679	210	254	243						
Total	\$11,297	\$ 11,949	\$6,913						
Weighted average FICO	757	756	749						

Primary NIW by LTV	For the three months ended							
	March 31, 2020	December 31, 2019	March 31, 2019					
	(In Millions)							
95.01% and above	\$721	\$ 663	\$ 569					
90.01% to 95.00%	5,009	5,528	3,424					
85.01% to 90.00%	4,082	4,296	2,241					
85.00% and below	1,485	1,462	679					
Total	\$ 11,297	\$ 11,949	\$6,913					
Weighted average LTV	91.3 %	91.4	% 92.2 %					

Primary NIW by purchase/refinance mix	For the three months ended					
	March 31, 2020	December 31, 2019	March 31, 2019			
	(In Millions)					
Purchase	\$7,991	\$ 9,041	\$6,383			
Refinance (1)	3,306	2,908	530			
Total	\$ 11,297	\$ 11,949	\$6,913			

<sup>(1)</sup> The amount of cash-out refinance loans insured in our portfolio was de minimis for the periods presented.

The table below presents a summary of our primary IIF and RIF by book year as of March 31, 2020.

Primary IIF and RIF	As of March 31, 20			
	IIF	RIF		
	(In Millions)			
March 31, 2020	\$ 11,236	\$2,882		
2019	39,485	10,259		
2018	17,545	4,464		
2017	13,656	3,398		
2016	10,962	2,763		
2015 and before	5,610	1,426		
Total	\$ 98,494	\$ 25,192		

The tables below present our total primary IIF and RIF by FICO and LTV and total primary RIF by loan type as of the dates indicated.

Primary IIF by FICO	As of		
	March 31, 2020	December 31, 2019	March 31, 2019
	(In Millions)		
>= 760	\$47,340	\$ 44,793	\$33,902
740-759	16,060	15,728	12,160
720-739	14,002	13,417	10,096

700-719	10,518		10,284		8,122	
680-699	6,879		6,774		5,435	
<=679	3,695		3,758		3,519	
Total	\$98,494		\$ 94,754		\$73,234	
Weighted average FICO	751		751		749	
Primary RIF by FICO	As of					
	March 31, 202	20	December 31,	ı	March 31, 201	19
	(In Millions)		2019		, ,	
>= 760	\$12,076		\$ 11,388		\$8,506	
740-759	4,121		4,034		3,076	
720-739	3,626		3,465		2,550	
700-719	2,696		2,632		2,036	
680-699	1,760		1,728		1,357	
<=679 <sup>(1)</sup>	913		926		848	
Total	\$25,192		\$ 24,173		\$ 18,373	
Weighted average FICO	751		751		749	
(1) There were no loans with a FICO <=620 insured in our portfolio for the periods	presented.					
Primary IIF by LTV	As of					
	March 31, 2020		December 31, 2019		March 31, 2019	9
	(In Millions)		2019			
95.01% and above	\$8,838		\$8,640		\$7,204	
90.01% to 95.00%	46,318		44,668		34,024	
85.01% to 90.00%	31,729		30,163		22,208	
85.00% and below	11,609		11,283		9,798	
Total	\$ 98,494		\$ 94,754		\$73,234	
Weighted average LTV	91.9	%	91.9	%	91.9	%
Primary RIF by LTV	As of					
	March 31, 2020		December 31, 2019		March 31, 201	9
	(In Millions)					
95.01% and above	\$2,478		\$2,390		\$1,928	
90.01% to 95.00%	13,587		13,086		9,923	
85.01% to 90.00%	7,767		7,376		5,384	
85.00% and below	1,360		1,321		1,138	
Total	\$ 25,192		\$ 24,173		\$18,373	
Weighted average LTV	92.7	%	92.7	%	92.7	%
Primary RIF by Loan Type	As of					
	March 31, 2020	)	December 31, 2019		March 31, 201	9
Fixed	08	0/	0.9	0/	0.0	0/
Fixed Adjustable rate mortgages	98	%	98	%	98	%
Less than five years	_		_		_	
Five years and longer	2		2		2	
Total <sup>(1)</sup>	100	%	100	%	100	%
(1) There were no interest-only mortgages insured in our portfolio for the periods p		, 3		,3		,0
III There were no interest only mentages incured in our neutfalic for the nerieds of	raaantad					

The table below presents a summary of the change in total primary IIF during the periods indicated.

Primary IIF For the three months ended December 31, March 31, 2020 March 31, 2019 2019 (In Millions)

IIF, beginning of period	\$94,754	\$ 89,713	\$68,551
NIW	11,297	11,949	6,913
Cancellations, principal repayments and other reductions	(7,557)	(6,908)	(2,230 )
IIF, end of period	\$ 98,494	\$ 94,754	\$73,234

Geographic Dispersion

The following table shows the distribution by state of our primary RIF as of the periods indicated.

Top 10 primary RIF by state	As of			
	March 31, 2020	December 31, 2019	March 31, 20	)19
California	11.5 %	11.8	% 12.7	%
Texas	8.2	8.2	8.3	
Florida	5.9	5.7	5.2	
Virginia	5.3	5.3	5.0	
Illinois	3.8	3.8	3.4	
Arizona	3.7	3.9	4.8	
Pennsylvania	3.7	3.6	3.6	
Colorado	3.6	3.4	3.4	
Michigan	3.4	3.5	3.6	
Maryland	3.4	3.4	3.2	
Total	52.5 %	52.6	6 53.2	%

The table below presents selected primary portfolio statistics, by book year, as of March 31, 2020.

Book year	Original Insurance Written	Remaining Insurance in Force	% Remain of Origi Insuran	nal	Policies Ever in Force	Number of Policies in Force	Number of Loans in Default	# of Claims Paid	Incurre Loss R (Incept to Date	atio tion	Cumula Default Rate <sup>(2)</sup>		Curre defau rate (	ılt
	(\$ Values in	Millions)												
2013	\$ 162	\$ 20	12	%	655	115	_	1	0.2	%	0.2	%	_	%
2014	3,451	747	22	%	14,786	4,081	40	44	4.1	%	0.6	%	1.0	%
2015	12,422	4,843	39	%	52,548	23,277	158	97	3.0	%	0.5	%	0.7	%
2016	21,187	10,962	52	%	83,626	47,687	254	97	2.4	%	0.4	%	0.5	%
2017	21,582	13,656	63	%	85,897	59,356	441	53	3.4	%	0.6	%	0.7	%
2018	27,295	17,545	64	%	104,043	73,620	429	24	4.6	%	0.4	%	0.6	%
2019	45,141	39,485	87	%	148,423	133,291	127	_	2.3	%	0.1	%	0.1	%
2020	11,297	11,236	99	%	35,581	35,425	_	_	_	%	_	%	_	%
Total	\$ 142,537	\$ 98,494			525,559	376,852	1,449	316						

<sup>(1)</sup> Calculated as total claims incurred (paid and reserved) divided by cumulative premiums earned, net of reinsurance.

The following table provides a reconciliation of the beginning and ending reserve balances for primary insurance claims and claim expenses:

	For the three months end			
	March 31, 2020		March 31, 2019	
	(In Thousands)			
Beginning balance	\$ 23,752		\$ 12,811	
Less reinsurance recoverables (1)	(4,939	)	(3,001)	
Beginning balance, net of reinsurance recoverables	18,813		9,810	
Add claims incurred:				
Claims and claim expenses incurred:				
Current year (2)	7,558		3,909	
Prior years (3)	(1,861	)	(1,166 )	
Total claims and claim expenses incurred	5,697		2,743	
Less claims paid:				
Claims and claim expenses paid:				
Current year (2)	_		_	
Prior years <sup>(3)</sup>	1,224		694	

<sup>(2)</sup> Calculated as the sum of the number of claims paid ever to date and number of loans in default divided by policies ever in force.

<sup>(3)</sup> Calculated as the number of loans in default divided by number of policies in force.

Total claims and claim expenses paid	1,224	694
Reserve at end of period, net of reinsurance recoverables	23,286	11,859
Add reinsurance recoverables (1)	6,193	3,678
Ending balance	\$ 29,479	\$ 15,537

<sup>(1)</sup> Related to ceded losses recoverable under the QSR Transactions, included in "Other assets" on the consolidated balance sheets.

The following table provides a reconciliation of the beginning and ending count of loans in default for the periods indicated.

	For the three months ended						
	March 31, 2020		March 31, 2019				
Beginning default inventory	1,448		877				
Plus: new defaults	512		574				
Less: cures	(475	)	(474	)			
Less: claims paid	(34	)	(37	)			
Less: claims denied	(2	)	_				
Ending default inventory	1,449		940				

The following table provides details of our claims paid, before giving effect to claims ceded under the QSR Transactions, for the periods indicated.

	For the three months ended				
	March 31, 2020		March 31, 2019		
	(In Thousands)				
Number of claims paid <sup>(1)</sup>	34		37		
Total amount paid for claims	\$ 1,503		\$ 926		
Average amount paid per claim	\$ 44		\$ 25		
Severity <sup>(2)</sup>	83	%	64	%	

<sup>(1)</sup> Count includes one claims settled without payment for the three months ended March 31, 2020, and three claims settled without payment for the three months ended March 31, 2019.

The following table shows our average reserve per default, before giving effect to reserves ceded under the QSR Transactions, as of the periods indicated.

Average reserve per default:	As of March 31, 2020	As of March 31, 2019	
	(In Thousands)	(In Thousands)	
Case (1)	\$ 18	\$ 15	
IBNR <sup>(2)</sup>	2	2	
Total	\$ 20	\$ 17	

<sup>(1)</sup> Defined as the gross reserve per insured loan in default.

The following table provides a comparison of the PMIERs financial requirements as reported by NMIC as of the dates indicated.

	As of		
	March 31, 2020	December 31, 2019	March 31, 2019
	(In Thousands)		
Available Assets	\$1,069,695	\$ 955,554	\$817,758
Risk-Based Required Assets	912,321	637,914	607,325



Source: NMI Holdings Inc

<sup>(2)</sup> Related to insured loans with their most recent defaults occurring in the current year. For example, if a loan had defaulted in a prior year and subsequently cured and later re-defaulted in the current year, the default would be included in the current year. Amounts are presented net of reinsurance.

<sup>(3)</sup> Related to insured loans with defaults occurring in prior years, which have been continuously in default before the start of the current year. Amounts are presented net of reinsurance.

<sup>(2)</sup> Severity represents the total amount of claims paid including claim expenses divided by the related RIF on the loan at the time the claim is perfected, and is calculated including claims settled without payment.

<sup>(2)</sup> Amount includes claims adjustment expenses.